



CAPITAL MANAGEMENT GROUP

The Hefter Report – October 5, 2021

After almost 12 months, the S&P 500 has finally had a 5% correction. The reasons for this pullback are varied, but one that stands out the most is the rapid rise in interest rates, particularly the key 10-year US Treasury which has risen from 1.29% in August to the current 1.53%. With supply shortages across industries from paper goods to private jet planes, inflation seems to be poking its disquieting head everywhere. The key question is whether this rise in inflation is transitory or more long lasting.

We believe that ultimately production will pick up and supplies will increase to meet demand. As COVID retreats, we see a second re-opening and a pick-up in global economic growth. This may lead to higher interest rates, but as long as the rise is gradual, stock prices should also rise. We also see deflationary effects that we anticipate will moderate inflation. These include an aging population, extremely low velocity in money supply, as well as the productivity and efficiencies of artificial intelligence and other technologies that should suppress prices.

The market is primarily driven by earnings. We estimate that 2021 will see better than expected S&P 500 earnings of about \$220 per share followed by \$240 per share in 2022. With relatively low interest rates, we believe that an earnings multiple of 20 is appropriate. That would put the S&P 500 at 4800 next year, a gain of about 11.5% from current levels.

We view the current move as a correction and not a bear market. Like all corrections, the timing is nearly impossible to predict. For now, we plan to ride through this correction and expect stock prices rise later this year.

Investment products and services are offered through Wells Fargo Advisors Financial Network, LLC (WFAFN), Member SIPC. HLM Capital Management is a separate entity from WFAFN. CAR #1021-00610

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Investments that are concentrated in a specific sector or industry may be subject to a higher degree of market risk than investments that are more diversified.

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